Director's Name: Charlotte L. Canelli mailto:ccanelli@minlib.net

Goal #1 – All ages of the Norwood community will have enrichment and cultural experiences at the library through library events and programs.

Objectives	Actions	Timeframe for Activity	By Whom
Provide targeted programs to all age groups including young readers and seniors.	 Provide more daytime and hands-on programming, such as workshops. Provide programming designed for specific groups, such as seniors and Millennials and other groups identified (e.g. diverse cultures such as the Asian-Indian population). Continue to offer popular programs based on theatre, art, hobbies, practical skills and specific interest. Continue to explore unconventional programming venues such as off-site or on Friday evenings (e.g. breweries, restaurants, etc. 	July 2018 – June 2019	Adult and Information Services and Children's Services
	• Expand story times and programming for under 5 years of age. Provide intergenerational programming.	July 2018 – June 2019	Children's Services
	 Investigate additional opportunities for sensory and intellectual disabilities programming. 	July 2018 – June 2019	Children's Services
	 Continue to offer book discussions, journaling, poetry workshops, crafts, field trips, etc. for seniors in our community. Continue to partner with Norwood Senior Center Computer Club to provide monthly lectures to seniors. 	July 2018 – June 2019	Outreach and Technology Staff
	 Schedule social gathering(s) for Literacy tutors and students together. 	July 2018 – June 2019	Literacy Staff
	 Continue to collaborate with other library departments to deliver technology programming to patrons of all ages. 	July 2018 – June 2019	Technology librarian and Library staff
	 Provide programming that supports the collection. 	July 2018 – June 2019	Technology librarian and Library staff
	 Continue to provide effective trainings and programs for volunteer tutors and their students. 	July 2018 – June 2019	Literacy Staff
Provide opportunities for people from the community to display and share elements of their culture and creative ability.	• Continue to schedule use of 1st floor display cases for cultural and creative use. To increase awareness, publicize that the display cases are available in flyers and newspaper.	July 2018 – June 2019	Adult and Information Services
	 Explore opportunities to incorporate cultural diversity into children's programming. (through LSTA FY18 grant) and collaboration with adult services. 	July 2018 – June 2019	Children's Staff
	 Explore opportunities to incorporate cultural diversity into adult programming (through LSTA FY18 grant). 	July 2018 – June 2019	Adult and Information Services Library Director
	 The Literacy Harvest Dinner will be held for volunteers, students, and Friends of the Literacy Program to showcase the cultures, cuisines and languages of the students. Explore the possibilities of a guest speaker for the event. 	Fall 2018	Literacy Staff
Provide and continually support the Literacy Program.	 Continue to collaborate between Children's and Literacy to develop a collection of Hi/Low books to provide continuous support tutors in the selection of materials. Explore possibilities of Introduction to the Library with Literacy families. 	July 2018 – June 2019	Children's Staff
	 Continue to work with literacy to provide patrons with innovative literacy software. Promote Career Ready 101 and Rosetta Stone with Literacy students. Provide individual instruction to tutors and Literacy students 	July 2018 – June 2019	Technology Librarian, Literacy Staff

	as needed to support their literacy objectives.		
	• Partner with Literacy to offer a family literacy event and publicize the event to students with children.	Spring 2019	Children's and Literacy Staff
	• Showcase Literacy titles on the website in conjunction with tutor training.	July 2018 – June 2019	Literacy Staff/Technical Services
	 Continue to apply for the Massachusetts Literacy Volunteers funding. Provide the LVM Executive Director with information requested for grant application. 	July 2018 – June 2019	Literacy Staff
	Provide patrons with current information for Literacy programs.	July 2018 – June 2019	Circulation
Communicate with school personnel and encourage cooperation and collaboration.	 Continue yearly meetings with school librarians to revamp both Summer Reading and NYRA. Reach out to preschools in the area for outreach visits. Utilize virtual backpack through school system and push mail lists to local preschools. 	July 2018 – June 2019	Children's Staff
	Ask school librarians and kids to suggest books for leisure reading to display on the website and in e-mailings.	Sep 2018- May 2019	Children's Librarians
	 Continue to plan the Literary Lunch for Middle School students and senior citizens, and pursue other intergenerational opportunities. Continue to apply for Boch grant and implement the annual essay contest for the Norwood community. 	FY 19 Ongoing	Outreach Staff
	 Circulation chief and HS librarian will work together to provide information and services MML has for HS students, specifically summer reading materials, Hoopla! and OverDrive services. 	July 2018 – June 2019	Circulation Staff
Work with the Friends organization to promote the library's mission, vision and goals.	 Market the Friends' organization through Children's Department e-News and informational emails. 	July 2018 – June 2019	Children's Staff
	 Support the Friends by offering suggestions about popular presenters for them to book. Suggest to the Friends of the Library the idea of a Little Free Library to be maintained by their organization. 	July 2018 – June 2019	Adult and Information Services
	• Ask for the Friends' support to support Norwood 101 each spring.	July 2018	Library Director/Trustees
Market library services within the library and through local newspapers, cable television, and personal visits in the community as well as library and community websites and library emails.	 Continue to use professional design software and train more staff in its use. Continually update the website. Market "tours of library" to community organizations. 	July 2018 – June 2019	All departments
	 Explore make-over of informational/welcome handouts for new patrons. Create quarterly 11x17 newsletters about library (perhaps in conjunction with the Friends of the Library.) 	July 2018 – June 2019	Graphics Staff
	 Librarians from all departments will continue to write weekly columns that provide both readers' advisory, market our collection, and advertise our services. 	July 2018 – June 2019	All departments
	Continue to submit PR to MLA PR Awards (every two years); e.g. News category.	Jan 2019	Library Director
	Post events to web site, social media (FB, Twitter, etc.)	July 2018 – June 2019	Reference, Technical Services, Technology
	Update book groups on the Library's website	July 2018 – June 2019	Outreach Staff
	 Continue to market services through personal visits, bookmarks and flyers, cable television, and library website. Will pursue other options, such as the Senior Center Newsletter, Norwood Hospital, and Guild Medical Center. 	July 2018 – June 2019	Outreach Staff

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The Literacy Department will continue to publish newsletters.Continue to participate in Norwood Day to promote	July 2018 - June 2019 Fall 2018	Literacy Staff and Graphic Artist Literacy Staff and Director
Literacy services.Continue to participate in the Barnes and Noble fundraiser each December.	December 2018	Literacy Staff
 Continue to take part in monthly NPATV library show. Tape one book discussion group with staff. Interview children's authors or poets on NPA-TV 	July 2018 – June 2019	Library Staff Outreach Librarian
 Continue to use Canva to design visual marketing for use for engaging audiences on the library's social media platforms 	July 2018 – June 2019	Adult and Information Services
• Use a marketing subscription to promote library programs, services, and materials in creative ways to a digital audience.	July 2018 – June 2019	Adult and Information Services

Goal #2 – The Norwood community and library staff will enjoy a well-maintained facility and welcoming community space.

Objectives	Actions	Timeframe for Activity	By Whom
Maintain the building interior through scheduled maintenance, updates and prompt repair.	 Inform the Board of Library Trustees as to building interior needs. Attend regular Town of Norwood Capital Outlay meetings. 	Monthly July 2018 - June 2019	Director
	 Paint areas of the Children's Department as necessary. Update furniture and shelving as necessary. Work with a design team to better utilize the current space. Update the Children's Department computer table for greater visibility and work area. 	July 2018 – June 2019	Children's and Custodial Staff
	 Continue to seekfunding to replace seating areas in the library. 	July 2018 – June 2019	Library Director
	 Continue in-depth monthly reports to director and Board including current conditions. Continue to update the director and Board on future repairs and upgrades. 	Monthly	Custodial Staff
	 Report issues or problems with the building promptly for a safer environment. 	July 2018 – June 2019	All staff
	 Continue to move towards more ecofriendly cleaning products where possible. 	July 2018 – June 2019	Custodial Staff and Director
Maintain the building exterior through scheduled maintenance, updates and prompt repair.	 Inform the Board of Library Trustees as to building exterior needs. 	Monthly	Director and Custodial Staff
	 Continue a proactive approach to building maintenance through regular schedules on an annual basis (e.g. interior and exterior painting, annual boiler inspection, etc.) 	July 2018 – June 2019	Custodial Staff and Director
	 Continue to address issues of low and high heat and lack of circulating air throughout the building as necessary. 	July 2018 – June 2019	Custodial Staff and Director
Maintain and improve the library's operating systems and equipment.	 Inform the Board of Library Trustees as to building equipment needs. 	Monthly	Director
	 Continue actions towards a more ecofriendly building, utilizing LED lighting to lower energy costs. 	July 2018 – June 2019	Custodial Staff and Director
	 Monitor the security system for upgrades if needed, including additional cameras. 	July 2018 – June 2019	Custodial Staff and Director

	Continue to apply necessary updates to staff and public computers	July 2018 – June 2019	Technology Librarian
	 Replace aging public workstations Assist children's staff in adding Self-Checkout to Children's Room. 		
	• Establish a priority system for product replacement, updates and repairs. Evaluate repairs vs replacement.	July 2018 – June 2019	Director and Custodian
	Report issues or problems with technology promptly. Fix or replace outdated technology for both staff and patrons.	July 2018 – June 2019	All staff
Annually evaluate and plan for future space and use needs, and explore the possibilities of a Planning and Design Grant for future renovation/expansion or reallocation of space.	 Inform the Board of Library Trustees as to space needs/complaints for staff and patrons. 	Monthly	Director
· · · ·	• Explore possibilities to work with an MBLC Building Consultant, o be considered for design team program to utilized the Children's space.	July 2018 – June 2019	Children's Staff and Director
	• Evaluate collection needs re: space and alter plan according to growth and/or reduction in print resources.	July 2018 – June 2019	All Department Heads
	 Continue to weed non-print resources and seek creative solutions for shelving. Continue to weed obsolete reference materials. Add more puzzles and games (and additional non-traditional items). 	July 2018 – June 2019	Adult and Information Services Children's Services Technical Services
	Monitor how and to what extent physical space in the Adult Services/Reference area is being used. Monitor space use trends in other libraries.	July 2018 – June 2019	Adult and Information Services
	Continue to investigate future space for circulation office.	July 2018 – June 2019	Circulation/Director and Trustees
	Investigate relocation of Indian languages collection.	July 2018 – June 2019	Technology Librarian
	Continue to use Friday morning hours to meet with vendors and perform maintenance that cannot be accomplished when patrons are in the building.	July 2018 – June 2019	Custodial Staff and Director
Continue to provide the community with quiet study and reading space within the library.	Continue to investigate noise reduction from Children's and Circulation Departments while continuing the aesthetic design of the interior. Investigate possible sound barriers.	July 2018 – June 2019	Children's Staff and Director and Custodian
	 Uphold library policies about space and quiet areas, especially the Cushing Reading Room. 	July 2018 – June 2019	Library Staff

Goal #3 – The Norwood community will have a well-trained and educated library staff.

Objectives	Actions	Timeframe for Activity	By Whom
Provide varied professional development opportunities to all professional and para- professional staff.	Utilize Friday morning time to provide staff training programs. Promote cross-training between departments; explore bite-sized learning opportunities for all staff.	July 2018 – June 2019	Director and Department Heads

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	• Further promote ComCat to library patrons and train staff to use/promote it.	July 2018 – June 2019	Adult and Information Services
	 Attend annual spring NETSL conference in Worcester. Incorporate ideas in staff trainings. 	April 2019	Technical Services Librarian
	• Encourage staff to attend MLN, MLS and other continuing education classes and training.	July 2018 – June 2019	Director and Department Heads
	Continue to attend conferences, workshops, and Coordinators' meetings.	July 2018 – June 2019	Literacy Staff
	Encourage custodial staff to attend facilities and maintenance seminars and trade shows.	July 2018 – June 2019	Custodial Staff and Director
	Continue to attend professional conferences as budgeting permits.	July 2018 – June 2019	Library Director and Department Heads
Encourage staff to learn skills and acquire knowledge using new tools and technology for continuous development.	 Continue to host training for staff on new tools and technologies as they become available Provide individual instruction to staff members looking to improve technical aptitude as requested. Inform all staff to technology and programming changes that are pertinent to their jobs. 	July 2018 – June 2019	Technology Librarian
	Find assistance, if necessary, to improve proficiency on Kurzweil 3000 software.	July 2018 – June 2019	Literacy Staff
	 Train the staff on these technology materials so that they can promote them. Offer trainings to staff to assist them with staff software and subscription services. 	July 2018 – June 2019	Technology Librarian
	 Develop competency with the most current assistive technology, including what we are offering at the Accessible Workstation. Pursue relationships with other organizations specializing in assistive technology and attend the regional center technology and technical trainings. Continue the excellent working relationship with the Perkins School for the Blind. 	July 2018 – June 2019	Outreach Staff
	• Continually train Technical Services support staff and Adult Services full- and part-time staff to assist in the website content management.	July 2017 - June 2018	Technology and Technical Services Librarians
	• Encourage circulation staff to attend meetings, trainings, and workshops which will aid them in providing information to patrons.	July 2018 – June 2019	Circulation
	Continue to grow professional, attend workshops and conferences, and implement a "bite-sized" learning program.	July 2018 – June 2019	Library Staff and Library Director
Research and apply for grant funding for staff enrichment.	 Pursue grant opportunities to fund participation in professional development, such as attendance at professional conferences. 	July 2018 – June 2019	Library Director
Encourage continuing and effective readers' advisory and customer service skills for staff.	 Provide opportunity for staff to attend educational programs and meetings. 	July 2018 – June 2019	Library Director and Department Heads
	• Encourage staff to attend Library programming (e.g., Titles on Tap, Stitch Therapy, and Learn to Knit) as additional community outreach.	July 2018 – June 2019	Library Director and Department Heads
	• Encourage participation in the Metrowest Readers' Advisory Round Table (MWRART). Continue to take an active leadership role.	July 2018 – June 2019	Adult and Information Services
	Plan workshops/trainings for staff development day to address both readers' advisory and customer service skills.	Preparation for June 2019	Staff Development Day Committee and Director

• Encourage circulation staff to become familiar with readers' advisory skills and resources.

July 2018 – Circulation June 2019

Goal #4 – Our users will have access to informative, educational, entertaining or enlightening materials in all formats through visits to the library or from remote locations.

Objectives	Actions	Timeframe for Activity	By Whom
Utilize and participate in automated resource sharing networks for access to all types of materials and information sources. Access and analyze reports generated and distributed by automated resource sharing networks and determine from those reports the most popular and desirable materials.	 Continue membership in the Minuteman Library Network and request appropriate funding from the Town of Norwood. Promote this participation by displaying brochures and marketing materials. Staff will take and pursue active roles in MLN and advocate for patron-focused improvements. 	July 2018 – June 2019	Trustees and Library Director Director and Department Heads
	Use various tools to choose materials, re-evaluate formats, and determine demand for these materials and formats.	July 2018 – June 2019	Adult and Information Services; Selectors
	 Explore ways to track circulation of special collections (e.g., Staff Picks. 	July 2018 – June 2019	Circulation Staff
	 Participate in network digital selection and opportunities to evaluate new digital services, 	July 2018 – June 2019	Adult and Information Services
	 Use Central Site Generated reports to help make purchasing decisions. Use Create Lists function to weed 000's, foreign language, and CD collection. 	July 2018 – June 2019	Technical Services Librarian and Library Staff
	 Review the purchase alerts provided by MLN on a bi- weekly basis. Order copies of titles with four or more requests. 	July 2018 – June 2019	All selectors and Technical Services staff.
	 Review number of holds on items upon receipt and order more copies accordingly (one copy per four NOR reserves). 	July 2018 – June 2019	Technical Services Staff
Provide excellent readers' services to all library patrons.	 Provide in-house and digital readers' advisory to promote new titles, genre read-alikes, and MML Staff Picks. 	July 2018 – June 2019	Adult and Information Services
	 Investigate and implement statistics tracking software at all service desks. 	July 2018 – June 2019	Technology Librarian
	 Work with Reference Department staff to find readers advisory resources. Spend time working at each service desk to become familiar with our collection and reading trends. Work with Head of Reference to provide scheduling tools so that Reference and Information Desks are staffed to provide assistance to patrons for all open hours. 	July 2018 – June 2019	Technology Librarian, Library Staff
	 Utilize Novelist, Goodreads and other tools to assist patrons in finding materials. 	July 2018 – June 2019	All public service staff
Increase awareness of all library material formats through displays, instruction, bibliographies, and signage.	Continue to use electronic pathways to inform patrons. Create displays and flyers for this purpose.	July 2018 – June 2019	

	• Use the website and e-newsletters to effectively to advertise new materials and disseminate via email and web.	July 2018 – June 2019	Adult Services, Children's Services, Technical Services staff
	 Continue to create digital displays to promote our materials; displays will be used in-house, on the library's website and social media platforms, and in monthly emails. Promote ComCat through regular means as well as through how-to workshops. Use physical signage promotions in the community; investigate and implement new and creative ways of marketing outside the library. 	July 2018 – June 2019	Adult and Information Services
	 Continue to provide design tools (Canva) and instruction for creation of marketing materials Raise awareness of our digital collection and databases through individual technology instruction with patrons Continue to support and improve digital signage throughout the library. 	July 2018 – June 2019	Technology Librarian
	Periodically survey the community in May re: reading tastes and preferences for formats.	May 2019	Library Director
	• Explore opportunities to incorporate cultural diversity into the collection (through LSTA FY18 grant).	July 2018 – June 2019	Library Director and Library Staff
Maintain an active relationship with Town government, the Norwood Historical Society, and other community resources in order to assist in archiving and collecting Town of Norwood historical records.	Seek an intern to archive local records including storage and classification.	Fall 2019	Technical Services Librarian and Director
Provide and support Outreach Services to patrons unable to visit the library in person.	 Continue to work with Outreach staff to provide training for patrons wishing to use digital resources but unable to visit the library. Assist Outreach staff in providing the most up to date assistive technology. Continue to train staff on assistive technology. 	July 2018 – June 2019	Technology Librarian
	 Continue to collaborate with the Norwood Senior Center, Norwood Hospital, and Norwood housing facilities and nursing homes to provide delivery and programs to suit their needs. Continue to meet with the Norwood Senior Service Providers Network (NSSPN). In addition, we will continue to foster our relationships with Perkins School and The Carroll Center for the Blind. Continue the Norwood First Steps program with Norwood Hospital. 	July 2018 – June 2019	Outreach Staff
	Continue to find and use volunteers for book delivery.	July 2018 – June 2019	Outreach Staff
	• Circulation to provide current information to all patrons needing Outreach services and encourage people to use this service. Issue library cards for Outreach patrons.	July 2018 – June 2019	Circulation

Goal #5 – Our library users will have guided and/or self-guided access to information in the library and from remote locations.

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Provide a user-friendly, current and comprehensive website for access to all information services.	Maintain the redesign of the library's website.	July 2018 – June 2019	Technology Librarian, Technical Services staff
	 Continue to post to the website and use widgets to disseminate information about programs, books, and services. 	July 2018 – June 2019	Children's Librarians, Adult Services Librarians, Technology Librarian, Technical Services Librarian and Director
Provide high-speed broadband, Wi-Fi Internet access, and technological equipment to meet the demands of our users.	Update and increase number of iPads.	July 2018	Children's Staff and Director
	 Continue to provide up to date computers, Wi-Fi, printers, tablets, and peripherals for patrons Upgrade oldest computers to new systems. 	July 2018 – June 2019	Technology Librarian
	Expand the collection of circulating technology.	July 2018 – June 2019	Technology Librarian
	Continue to offer printing services for patrons using their own devices (e.g. Wi-Fi) and using the Library's computers (e.g. Cassie).	July 2018 – June 2019	Technology Librarian and Director
Promote the library card and its use to all age groups both in the library and in the community.	 Promote library cards and services in conjunction with high school librarian. 	July 2018 – June 2019	Circulation Librarian
	 Promote library cards and services to at least one large corporation in Norwood (such as Norwood Hospital, Siemens, Analog Devices, etc.) 	September 2018	Library Director
Promote the library's services at the Information, Children's and References desks, through library tours, and through online resources to both users and community organizations.	 Provide tours for schools, scouts and youth groups and tours to new patrons. Promote a Norwood 101 event one evening a year at the Library, inviting community organizations and departments to participate. Celebrate the Library's 120th anniversary in 2018. Explore ways to promote Library services off-site (farmer's market, train station.) 	July 2018 – June 2019	Library Staff
	• Create and maintain user guides and handouts for library services and resources; create and post how-to videos (e.g., ComCat, ILL, OverDrive) for patrons to access remotely.	July 2018 – June 2019	Adult and Information Services
	 Continue to add services that patrons find valuable (e.g. Passport and notary.) 	July 2018 – June 2019	Library Director
	Continue to be a library ambassador by engaging with patrons in and out of the library.	July 2018 – June 2019	Technology Librarian, Adult Services Librarian, Outreach Librarians, Director
Provide information about town and community resources through library services.	 Children's Department will maintain a close relationship with the Early Childhood Community Partnership, the Norwood Public Schools and local private schools to provide up to date community information. Explore scheduling possibilities with CFCE to increase attendance. 	July 2018 – June 2019	Children's Staff
	 Offer websites and explore possibilities of compiling lists of community resources to patrons. 	July 2018 – June 2019	Adult and Information Services; Library Staff

Provide instruction for residents of all ages on safe and effective use of the Internet.	 Provide seminars to teach parents and children on safe use of the internet. 	July 2018 – June 2019	Technology Librarian, Children's Librarian
	 Continue to teach individual technology classes, programming, and walk-in assistant to patrons needing assistance using the internet safely and effectively. Speak about relevant topics concerning the internet and library services on the Library Show and when out in the community. Work with Children's Librarian to host another Share It Safely program for appropriate populations during Teen Tech Week in March of each year. 	July 2018 – June 2019	Technology Librarian, Children's Librarian Technology Librarian, Children's Librarian

Goal #6 – The Morrill Memorial Library will have adequate funding from both town appropriations and alternate sources to provide its residents and community members and partners with excellent library services, programs, and materials.

Objectives	Actions	Timeframe for Activity	By Whom
Seek adequate funding for increased programming, including early literacy.	 Apply for LSTA grant for 2019-2020 Continue to investigate and apply for grant/organizational/corporate funding for programming. Attend grant-writing workshops. 	Spring 2019 July 2018 - June 2019	Children's Staff Adult and Information Services
Seek adequate funding for the library's building and equipment including maintenance and improvements and library space needs.	 Advocate for adequate library funding with the Town of Norwood. Work regularly with Finance Committee, Town Treasurer and Accountant Investigate foundation funding and community/corporate partnerships. 	July 2018 – June 2019	Library Director and Trustees
Seek adequate funding for library staffing needs, including staff education and development.	 Advocate for adequate library funding with the Town of Norwood. Work regularly with Finance Committee, Town Treasurer and Accountant Investigate foundation funding and community/corporate partnerships. 	July 2018 – June 2019	Library Director and Trustees
Seek adequate funding for library print and digital materials.	 Advocate for adequate library funding with the Town of Norwood. Work regularly with Finance Committee, Town Treasurer and Accountant Investigate foundation funding and community/corporate partnerships. 	July 2018 – June 2019	Library Director and Trustees
Seek adequate funding for incidental needs, including office and building supplies.	 Advocate for adequate library funding with the Town of Norwood. Work regularly with Finance Committee, Town Treasurer and Accountant Investigate foundation funding and community/corporate partnerships. 	July 2018 – June 2019	Library Director and Trustees
Seek adequate funding for improved library technology.	 Provide Director and Board with adequate statistics and information regarding technology usage and needs for the library to justify continued funding of technology resources. Advocate for adequate library funding with the Town of Norwood. Work regularly with Finance Committee, Town Treasurer and Accountant Investigate foundation funding and community/corporate partnerships. 	Monthly, at request of Director/Trust ees July 2018 - June 2019	Technology Librarian Library Director and Trustees